

## **DAVID W. HILL**

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David is a proven executive leader adept in corporate business operations, strategic analysis and design, business opportunity assessment and execution, and process improvement. He is a business expert with a record of over 20 years in executive management, corporate growth and development, mergers and acquisitions, public-private corporate finance, buy-side and sell-side due diligence, corporate financial policy, treasury management, and exit strategy execution.

David is a former entrepreneur and offers a successful record of over 20 years in management, business development, and exit strategy execution combined with 5 years of financial services corporate experience. He has developed, financed, and led retail, restaurant, real estate, entertainment, technology, renewable energy, healthcare, and financial services projects in the private and public markets. His private equity clients have included firms aggregating over \$2.0 billion in assets under management, and he has advised on more than \$1.8 billion in middle-market transactions.

David was Managing Director of Advisory Services for Krass Monroe, P.A., serving Mergers & Acquisition clients nationwide. He also served as financial advisor to the principals of a multi-billion dollar family office investing in real estate and multi-unit retail. He served as Founder, President, and Chief Operating Officer of Discovery Technologies, Inc., a multi-unit franchise restaurant development company that he founded and managed. He also worked in various strategic financial management capacities within leading corporations including Dell, Inc., Applied Materials, Inc., and Bank of America Corp.

He received his MBA from Baylor University's Hankamer School of Business in 1989, attending on scholarship, and a Bachelor of Science in Economics - International Trade from Texas Tech University in 1987.

David is an advocate for children's scholarship actively serving the Leander ISD, Bible Study Fellowship, and Austin Christian Fellowship in volunteer roles. He is a nationally recognized speaker and advises numerous non-profit organizations. He serves on Lift up America's Chairman's Advisory Committee.